

Message Text

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64

ACTION ARA-10

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FM AMEMBASSY BUENOS AIRES

TO USDOC WASHDC

INFO SECSTATE WASHDC 9821

UNCLAS BUENOS AIRES 0861

E.O. 11652: N/A

TAGS: BEXP, AR

SUBJECT: U.S. CHEMICAL AND PETROCHEMICAL PROCESSING EQUIPMENT

REF: STATE 5343

1. RESERVATIONS MADE SHERATON HOTEL. RATES IN ARGENTINE
PESOS AS FOLLOWS: SINGLE OR DOUBLE \$A.274. SINGLE
SUITE \$A. 1,000.(APPROX. 10 PESOS EQUAL \$1.00).

2. POST REQUESTS PARTICIPANT COMPANIES NAMES AND SHORT
DESCRIPTION OF PRODUCTS OR SERVICES ASAP.

3. FOR GUIDANCE OF USDOC IN SELECTING ANY REMAINING
PARTICIPANTS IN MISSION AND BRIEFING MISSION MEMBERS,
WE ARE PROVIDING BELOW LISTING OF MATERIALS AND EQUIP-
MENT OF PARTICULAR INTEREST TO ARGENTINA:

CLAD STEEL

CLAD STEEL VESSELS

NATURAL GAS COMPRESSORS (HIGH CAPACITY)

INSTRUMENTATION (ELECTRONIC AND/OR PNEUMATIC)

HIGH PRESSURE, HIGH TEMPERATURE SEAMLESS TUBING

CHEMICAL PROCESS COMPUTERIZED CONTROLS

(HARDWARE AND SOFTWARE)

PUMPS: HIGH PRESSURE; MULTIPLE STAGE;

ALLOY; FOR CORROSIVE LIQUIDS

STAINLESS OR ANTI-CORROSIVE PIPING

ALLOY FITTINGS

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STEEL PLATE

STAINLESS STEEL PLATE

PETROCHEMICALS TRANSPORTATION DEVICES (SEA)

4. PARTICIPATION OF ENGINEERING COMPANIES SHOULD NOT BE
DISCOURAGED EVEN THOUGH SOME ARE REPRESENTED LOCALLY.

5. FINANCING OF EQUIPMENT SALES IS CRITICAL ELEMENT IN
POSITIVE RESULTS OF MISSION. WE REFER TO CENTRAL BANK CIRCULAR
NO.328, BY WHICH FOREIGN SUPPLIERS ARE REQUIRED TO PROVIDE
FINANCING WHICH RANGES FROM 180 DAYS TO FIVE YEARS, DEPENDING
ON THE COST OF THE IMPORTS.

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